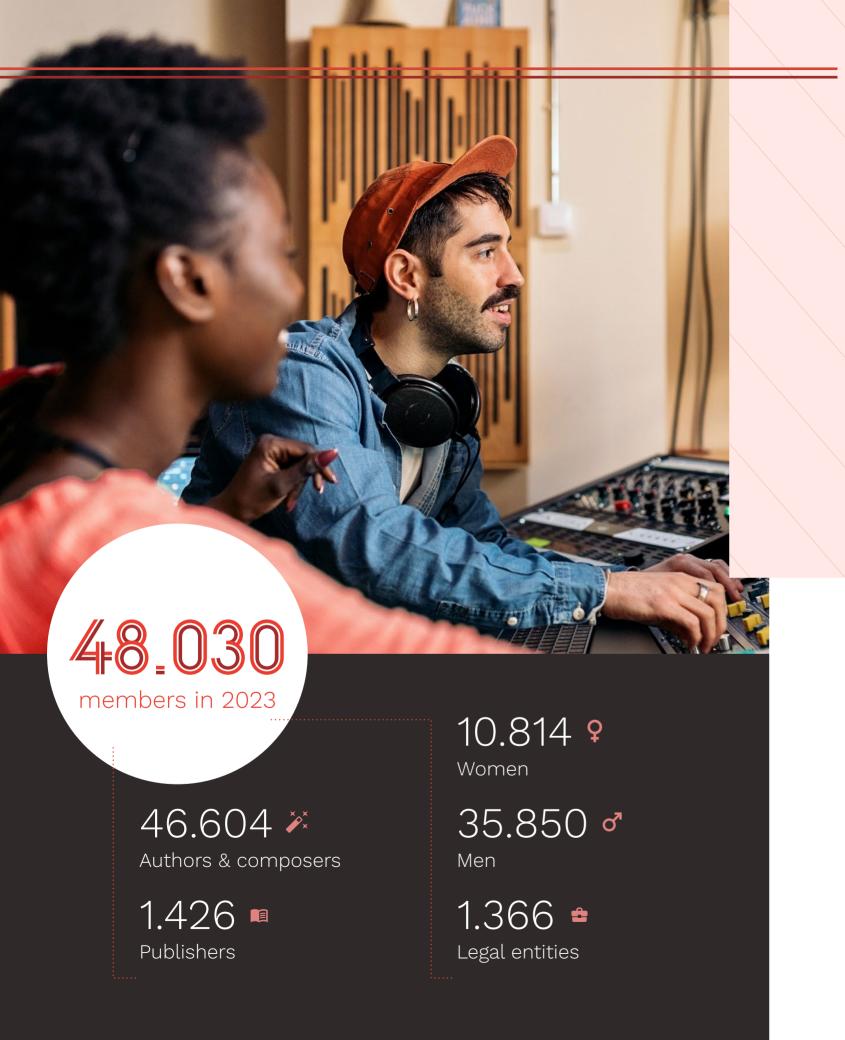
2023 in numbers



salbaim



New memberships

by category

TOTAL 2023

TOTAL 2022

1.692

Publishers/legal entities 38

TOTAL 2021

1.734

Authors 1.707 of 1.274 | 9 433

Publishers/legal entities 27



MySabam





MySabam is the name for the online tools that allow authors, composers and publishers to quickly and easily access and report all information about their rights.

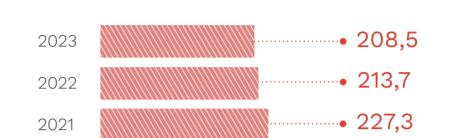
Our staff

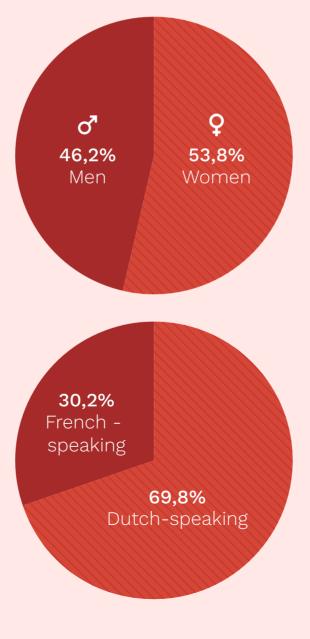
We have more than 200 employees working hard behind the scenes to provide authors and users of their repertoire with the best service possible.

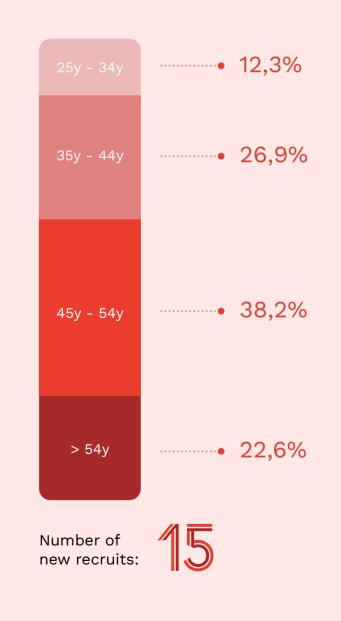
The average number of employees according to the social balance sheet

in 2023

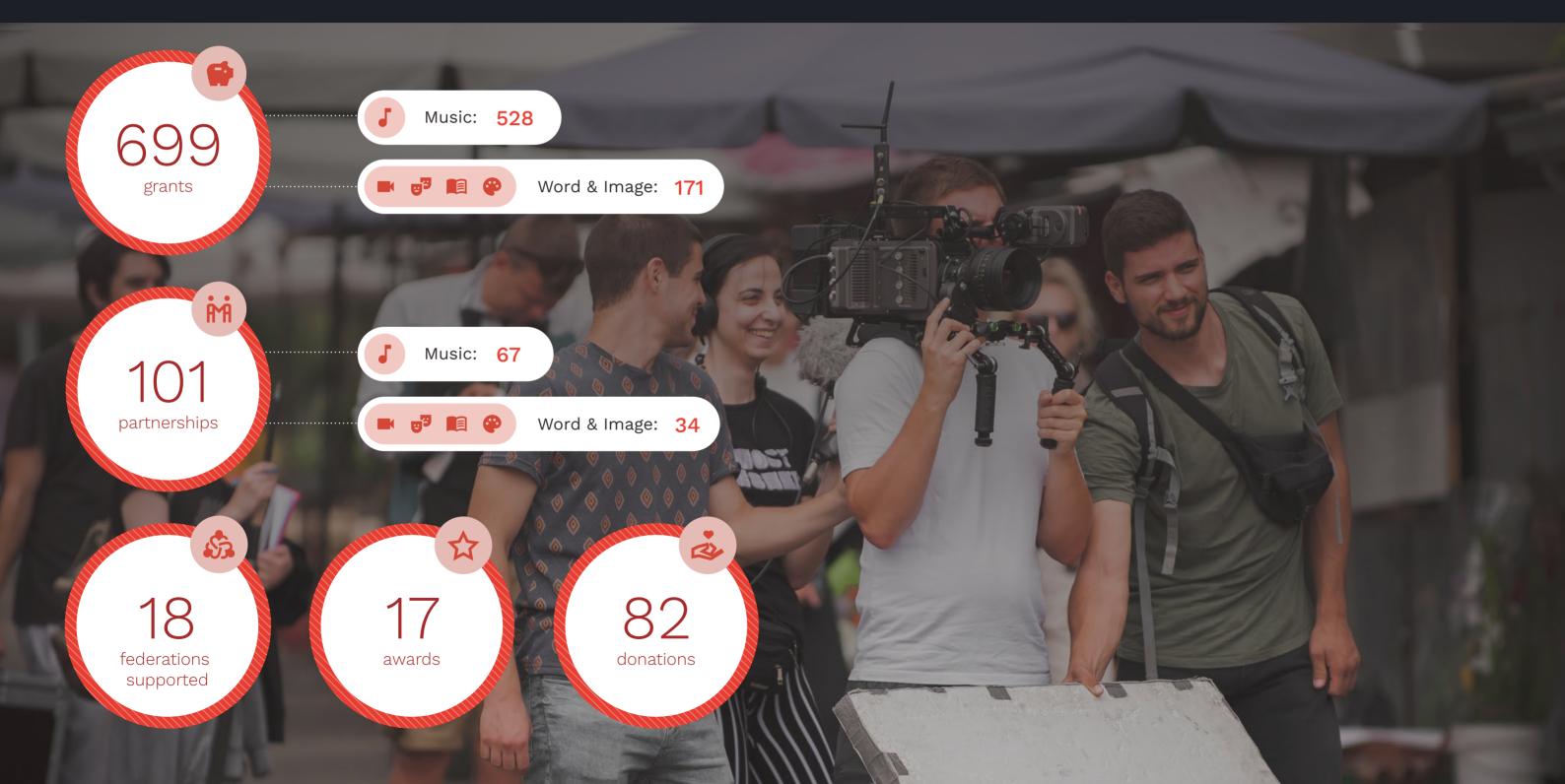
208,5







In 2023, Sabam for Culture supported 917 initiatives with a budget of € 1.661.767



Key financial figures

18.7%

A

Cost rate in relation to invoicing

-0.5%

€ 130.2 million



Total authors' rights distributed

+16%

€ 173.3 million



Total authors' rights invoiced

+6%

€ 207.3 million



Total amount invoiced incl. Single Music Platform

+7%

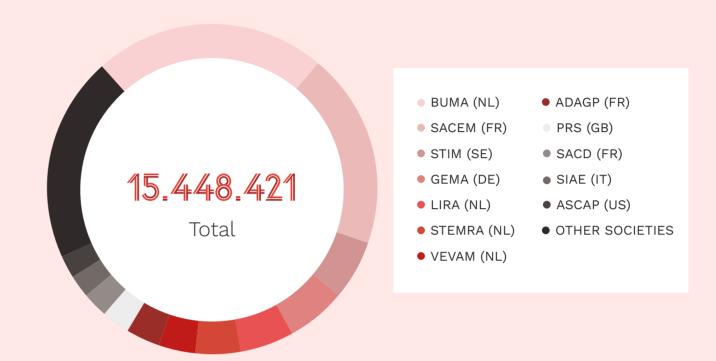
€ 163.1 million



Total amount distributed

+14%

Top 12 of societies from which we receive royalties





Invoiced rights

Remarkable trends

+13%

Online: streaming, downloads & VOD

The increase stems from a reclassification of the streaming platforms of public broadcasters VRT Max and Auvio RTBF. The revenue from these streaming services is now included in the Online category for the first time, whereas previously they were included in the Media category. This change enables us to better compare our online revenues with those of authors' societies abroad.

+10%

Concerts and festivals

After the explosive growth (+256%) in 2022, the concert and festival sector continues to recover from the negative effects of the pandemic. Revenues rise to a level higher than the pre-Covid period.

#9%

Mechanical performance rights

The growth in revenue from music use in hospitality and commercial establishments, as well as from parties and events, aligns with market trends. For the first time in years, it is not influenced by the negative effects of Covid and the subsequent wave of bankruptcies.

#30%

Foreign associations

The Covid effect continues to spread abroad, allowing us to generate significantly more income from the use of our repertoire there as well.

#93%

Private copying

A delayed distribution of these rights by Auvibel is behind the significant increase in this category. As a result, Sabam was only able to invoice part of the 2022 rights late this year.

-44%

Reprography & digital prints

After the one-time invoicing of blocked reserves at Reprobel last year, revenues in this category fall back to a normal level, explaining the significant decline in this category.

#37%

Theatre & Dance

This sector, along with concerts and festivals, suffered the most from the mandatory cancellations and restrictive measures due to the Covid pandemic. In particular, professional theatre continues to recover, leading to revenues returning to the level of 2019.

Visual arts	2.103.208	0	2.103.208	1.946.702	156.506	8%
Lending rights Theatre & dance	423.247 5.062.414	56.955 0	366.292 5.062.414	466.280 3.707.793	-43.033 1.354.621	-9% 37%
Education and scientific research	396.049	44.618	351.431	241.540	154.509	64%
Reprography & digital prints	1.132.310	268.858	863.452	2.019.666	-887.356	-44%
Private copying	6.132.554	3.761.269	2.371.286	3.174.384	2.958.170	93%
Foreign associations	15.507.163	12.285.906	3.221.257	11.889.722	3.617.442	30%
Media: TV, Radio, Cable & Satellite	39.881.823	25.923.086	13.958.737	44.726.885	-4.845.062	-11%
Mechanical performing rights	58.628.901	54.241.263	4.387.638	54.016.645	4.612.256	9%
Online: streaming, downloads & VOD Concerts & festivals	18.827.153 22.171.006	17.494.681 22.166.997	1.332.472	16.664.083 20.242.079	2.163.070	13% 10%
Mechanical reproduction rights	2.940.100	2.935.050	5.050	3.817.373	-877.273	-23%
In €	2023	Music	Word & Image	2022	2023 vs	3 2022

Top 12 foreign societies to which we distribute royalties



- PRS (GB)
- BUMA (NL)
- ADAGP (FR)

- SACEM (FR)
- GEMA (DE)
- SIAE (IT) STEMRA (NL)
- ASCAP (US) MCPS (GB) BMI (US)
 - SOCAN (CA)
- APRA (AU) • OTHER SOCIETIES



Distributed rights

Notable trends

#8%

Performing rights Belgium

The full reopening of public spaces - including hospitality and commercial establishments - and the resumption of parties, events, and other gatherings in 2022 lead to a significant distribution of authors' rights in this category this year.

+80%

Private copying

In 2022, we were only able to invoice an advance for private copying rights to Auvibel and then distribute them. The increase in this category is thus explained by a catch-up movement in the distribution of these rights.

#35%

Theatre & Dance

The revival of theatre productions continues after two difficult years of the coronavirus pandemic, especially in professional theatre in 2023. The effect is immediately apparent here because authors' rights in this category are quickly distributed after invoicing.

#90%

Online

This remarkable increase is the result of the distribution of historical reserves. The distribution was achieved thanks to the introduction of new technology, allowing us to identify the rightful owners of these reserves.

+48%

Reprography

A one-time distribution of blocked rights that we were able to invoice last year after dispute resolution at Reprobel is the source of the significantly higher distribution in this category.



