

## The tariff's general principles

The tariff below is applicable only in case the user has asked a prior authorization for the use of our repertoire. If an on-line putting at disposal of music is noticed without that a prior request for authorization has been made, the tariff shall be increased by 30% for the first year of the contract. Besides, Sabam reserves the right to pass the additional legal costs on to the user.

The tariff is without VAT, that amounts today 6%.

The tariff comes into force on January 1, 2020, and is valid until December 31, 2020.

The tariff is linked to the consumer price index 109,04 (basis 100 = 2013) of December 31, 2019, and may be adapted yearly.

### Distribution of mobile phone ringing tunes

12% on the net revenue/sale's turnover<sup>1</sup> generated via the distribution of musical works with a minimum of:

0,1053 € per excerpt downloaded in case of an individual music offer

### Downloading of musical works

12% on the net revenue/sale's turnover<sup>1</sup> generated via the distribution of musical works with a minimum of:

- 1) 0,0895 € per musical work downloaded in case of an individual music offer
- 2) 0,8951 € per album downloaded in case of an individual music offer

The absolute minimum for both ringing tunes and downloads will be determined in function of the online music offer, but will never be lower than 1.579,68 € per year

<sup>1</sup> Have to be considered as royalty basis :

the provider's total revenue generated via the use of the musical repertoire in the supply of a ringing tunes or a download platform of musical works, included but not limited to revenues linked to the sales and/or subscriptions. Where the exploitation or parts thereof are financed separately by other contributions, included but not limited to the supply of time and/or space meant for advertising acts, e.g. bannering, pop-ups, sponsoring, commission or compensation business, then such revenues shall be considered as forming an integral part of the royalty basis.